

ALLIANCE MANAGED SERVICES

MANAGED SERVICE PROVIDERS – VS – NATIONAL CONTRACTS WHAT ARE THEY AND HOW ARE THEY DIFFERENT?

Managed Service Providers

Utilizing Technology, companies can automate, manage, and control their staffing process through an online software as a service (SaaS) platform.

CAPABILITIES

- Technology streamlines processes allowing the flexibility to work with **MULTIPLE** vendors
- **Customer maintains CONTROL** of the process through customization of technology
- Establishes Market Rates by allowing multiple approved vendors to bid on jobs
- Receive up to the minute, real time reports right at your fingertips
- Technology allows increased visibility thus allowing customer to perform audit verifications on Prescreening requirements

Overall, the Managed Services Approach to staffing & recruitment provides customers the **FLEXIBILITY** to work with multiple vendors, while streamlining processes to maintain the **CONTROL** a company requires to manage this expense.

The Alliance Group of Companies, a Certified Minority Business Enterprise, has recently partnered with Dotstaff to administer a best in class managed services program for companies who are looking to streamline process and establish strong controls in the areas of staffing & recruitment.

National Contracts

National Contracts are used when Companies require the use of staffing & recruitment firms to help manage and Secure adequate workforce requirements. These companies maybe nationwide with multiple divisions throughout the US.

CAPABILITIES

- Streamlines process through a **Single** Source Provider approved
- Process Control is maintained with the Single Source Provider
- Costs are controlled through economies of scale via the Single Source Provider
- Reports need to be created and presented by supplier before moving forward
- Minimal visibility regarding verification of prescreening requirements such as background checks



To learn more about our Managed Services Program, please call us at 1-866-939-0100,
or check us out on the web at www.alliancestaffingsolutions.com